

**SACHEM YOUTH BASEBALL/SOFTBALL ASSOCIATION**

**BOARD OF DIRECTORS MEETING**

**February 25, 2016**

Present: Rich Michienzi, Kevin Murray, Keith Vinciguerra, Ken Lampert, Matt Henning, Rich Lanzillo, Ellen LeMay, Chris Centurelli, Paul Karle, Steve Boskanski, Christie Falkenberg, Andrey Zarur, Fred Huber, Rick Crawford, Kevin Murphy, and Robin Lacey

Call to Order – 7:05 p.m.

**I. MINUTES**

The minutes of the January 21, 2016 Board of Directors meeting were approved.

**II. TREASURER'S REPORT**

Ken Lampert presented the treasurer's report (attached). Approved

**III. VP REPORTS**

**A. SOFTBALL**

No report

**B. BASEBALL 13 AND OVER**

No report

**C. BASEBALL 10-12**

Keith Vinciguerra nominated Joe Lawler for Majors commissioner and Andrey Zarur for AAA commissioner and upon Motion both were Approved.

**D. BASEBALL 9 AND UNDER**

No report

#### **IV. NEW BUSINESS**

##### **A. UNIFORM NIGHT UPDATE**

Rich Michienzi reported that Joe McCabe has been organizing uniform night and it is scheduled for Sunday, April 24, 2016 at a time to be confirmed at the March Board meeting. Joe will secure Wally the Green Monster again.

##### **B. APPROVAL OF COMMISSIONERS**

Rich Michienzi reported that Michael Creane, VP of Baseball 13 and Over nominated himself for Commissioner of both the Babe Ruth Prep and Babe Ruth League. Upon Motion, the nomination was Approved.

##### **C. WINTER CLINIC UPDATE**

Matt Henning reported that signups for the Winter Clinic were underway. At the current time, there were over 160 registered players participating in the clinic which is scheduled at the Rivals facility in Woburn, MA from February 21 through April 3.

##### **D. REGISTRATION UPDATE**

Christie Falkenberg reported that there are over 600 players registered. Our registration deadline is March 15 and she anticipates our numbers this year will be the same or perhaps slightly more than last year. We had 852 players registered in 2015. Andrey Zarur reported that SYBS now has a twitter and facebook account and that both should allow SYBS to communicate with our families in another manner other than email. The new line of communication should also increase our registration numbers.

##### **E. APRIL SOCIAL UPDATE**

Fred Huber reported that the social is scheduled for April 8, 2016 at the Sons of Italy Hall in Winchester. The social will include three comedians, food, a DJ, and both a live and silent auction. The cost of the ticket will be \$35.00 if purchased before the social and \$40.00 for any ticket purchased the night of the social. Please reach out to Fred with any raffle prizes or if you can assist him on this night.

##### **F. TRIVIA BEE RECAP**

Kevin Murray reported that the SYBS team could not secure a championship this year, but that it was a fun night for Mary Creane, Tim Woolston and him.

**G. BABE RUTH CHARTER**

Rich Michienzi reported that SYBS was chartered for 2016. The cost of the charter also includes insurance for all of participants and for the Board of Directors in the case of any misconduct.

**H. MAJOR LEAGUE FORMAT**

Discussion tabled until another meeting

**I. SPONSOR COORDINATOR UPDATE**

Rich Michienzi reported that Tom Mahoney agreed to join the Board in the capacity as Sponsor Coordinator. The Board welcomed Tom and upon Motion, Tom's nomination was Approved. Tom will be jumping into his new position and hopes to secure as many sponsors as possible. Please forward any leads to Tom.

**J. SCHOLARSHIP POLICIES FOR NON SPRING PLAYERS**

Rich Michienzi reported that with the advent of middle school baseball and softball and with the continued strong showing of participants in summer baseball and softball, he is receiving requests for multiple scholarships from one individual to play in the spring and in either or both of the other categories of baseball or softball set above. He requested the ability to award a scholarship to an individual who may want to play spring, middle school and or summer baseball or softball. Upon Motion, Approved to allow the President to award multiple scholarships to one individual.

**K. MASS BASEBALL UMPIRE ASSOC - SERVICE AWARD**

Rich Michienzi reported that the MASS Baseball Umpire's Association will award Bob Nutile with a youth service award on Wednesday, March 30 at the Irish American Club in Malden, MA for his dedication and service to the youth of Winchester

**L. DONATIONS TO WHS BASEBALL & SOFTBALL TEAMS**

Rich Michienzi requested that we donate \$1,000.00 to the WHS baseball and softball teams this year to assist with defraying the cost of facility rental due to the renovation of the WHS gym. Upon Motion, this request was Approved.

Meeting adjourned – 9:15.

STBS  
**Profit & Loss Year Comparison**  
September 2015 through January 2016

	Jan-16	Sep '15 - Jan 16	Sep '14 - Jan 15	\$ Change	% Change	FY 2016 Budget
<b>Income</b>						
Spring	18,875	50,365	41,618	8,747	21%	125,000
Summer		0	-1,618	1,618	100%	40,000
Sponsors		-1,400	895	-2,295	-256%	25,000
Rubber Duck Receipts						20,000
Concession income		0	3,014	-3,014	-100%	17,500
Winter Clinic	5,640	5,640	2,200	3,440	156%	10,000
Gala		0	600	-600	-100%	10,000
Other income		40	0	40	100%	500
Interest income	17	99	86	13	15%	250
Fund Raising income		-600	1,681	-2,281	-136%	
<b>Total Income</b>	<b>24,532</b>	<b>54,144</b>	<b>48,476</b>	<b>5,668</b>	<b>12%</b>	<b>248,250</b>
<b>Expense</b>						
<b>Administration</b>						
Website	1,595	3,095	95	3,000	3,158%	10,000
Credit card fee	135	1,216	1,431	-215	-15%	7,000
Other admin	132	717	556	161	29%	3,000
Holiday party		525	1,467	-942	-64%	1,500
<b>Total Administration</b>	<b>1,862</b>	<b>5,553</b>	<b>3,549</b>	<b>2,004</b>	<b>56%</b>	<b>21,500</b>
<b>Concession expense</b>						
Food						14,500
Payroll Expenses		896	206	690	335%	8,000
Concession expense		770	699	71	10%	3,000
<b>Total Concession Expense</b>	<b>0</b>	<b>1,666</b>	<b>905</b>	<b>761</b>	<b>84%</b>	<b>25,500</b>
<b>Operating Expense</b>						
Equipment	8,756	34,110	15,000	19,110	127%	65,000
Umpire expense		2,640	3,180	-540	-17%	38,000
Field maintenance		4,458	7,752	-3,294	-42%	25,000
Facilities	422	3,390	3,242	148	5%	15,000
Membership fees		0	0	0	0%	11,000
Insurance		833	524	309	59%	10,000
Winter clinic expense						11,000
Grants and donations	300	475	475	0	0%	4,000
Awards		0	215	-215	-100%	2,500
Rubber Duck expense						2,000
Miscellaneous		1,308	159	1,149	723%	2,000
Fund raising expense						
Tournament expense		-468	-1,276	808	63%	2,000
Capital items						
<b>Total Operating Expense</b>	<b>9,478</b>	<b>46,746</b>	<b>29,271</b>	<b>17,475</b>	<b>60%</b>	<b>187,500</b>
<b>Total Expense</b>	<b>11,340</b>	<b>53,965</b>	<b>33,725</b>	<b>20,240</b>	<b>60%</b>	<b>234,500</b>
<b>Net Income</b>	<b>13,192</b>	<b>179</b>	<b>14,751</b>	<b>-14,572</b>	<b>-99%</b>	<b>13,750</b>

CASH IN BANK: \$223,904